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Message Text

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PAGE 01 QUITO 06166 302124Z

70
ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 ERDA-05 AID-05 CEA-01 CIAE-00

CIEP-01 COME-00 DODE-00 FPC-01 H-02 INR-07 INT-05

L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06 SAM-01

OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 FEA-01 /096 W
---------- 044498
R 302100Z AUG 76
FM AMEMBASSY QUITO
TO SECSTATE WASHDC 1338
INFO AMCONSUL GUAYAQUIL

C O N F I D E N T I A L QUITO 6166

E.O. 11652: GDS
TAGS: ENRG, EC
SUBJECT: TEXACO-GOE NEGOTIATIONS HAVING MIXED RESULTS

REFS: (A) QUITO 5932; (B) QUITO 5602

1. LOCAL TEXACO MANAGER, MIKE MARTINEZ, TOLD EMBOFF AUGUST 30 THAT NEGOTIATIONS WITH THE MINISTRY OF NATURAL RESOURCES REGARDING REVISION OF ONEROUS PROVISIONS OF DECREE 285 HAVE BEEN UNSUCCESSFUL. MINISTER RENE VARGAS SAID DRAFT DECREES PREPARED BY TEXACO WOULD BE REWRITTEN BY THE MINISTRY. VARGAS CLAIMED THAT CEPE IS DUE SOME TWO MILLION BARRELS FROM TEXACO-GULF INSTEAD OF THE ONE MILLION BARRELS IN PREVIOUS CEPE SHIPMENTS AGREED TO IN TEXACO-GULF MEETING WITH THE SUPREME COUNCIL AUGUST 5. AT THE MINISTER'S REQUEST, TEXACO IS NOW NEGOTIATING WITH CEPE INSTEAD OF VARGAS' STAFF.

2. MARTINEZ, HOWEVER, REPORTED THAT NEGOTIATIONS WITH FINANCE MINISTER CESAR ROBALINO AND HIS STAFF REGARDING TEXACO'S LONG-TERM ECONOMIC PROPOSALS WERE PROCEEDING SMOOTHLY. HE ADDED THAT ROBALINO SEEMED TO BE TAKING HIS ORDERS FOR THE NEGOTIATIONS DIRECTLY FROM ADMIRAL POVEDA.
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3. MARTINEZ SAID THAT TEXACO HAD OF COURSE ANTICIPATED
ROADBLOCKS ON THE DECREE 285 NEGOTIATIONS WITH VARGAS.
HE SAID HE EXPECTED NO PROGRESS IN THE NEGOTIATIONS UNTIL
ANOTHER MEETING WAS HELD BETWEEN TEXACO PRINCIPALS AND THE
SUPREME COUNCIL.
BLOOMFIELD

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Message Attributes

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Copy: SINGLE
Draft Date: 30 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
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Disposition Authority: ShawDG
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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